

HWL Ebsworth Lawyers Strata Community Management Large Business

Applicant details

Company name:

Primary contact:

Email:

Phone:

Criteria

I declare that the business:

- Is a current SCA (VIC) Strata Management Member
- Is registered to operate in VIC
- Employs at least one SCA Accredited Strata Community manager (any level of accreditation)
- Have not had a Code of Conduct complaint upheld against me over the last 12 months
- The directors of the company must not have had a conviction for a summary or indictable offence

Please adhere to the following rules when answering the Judging Questions:

- Individual and company names should not be included
- Use the word 'nominee' instead of an individual's name
- Use the word 'company' instead of the business name

Judging Questions

1. What makes your business unique? Be specific about your point of difference in your practices or services or how you run your business. Word count: maximum 400 **(20)**

HWL Ebsworth Lawyers Strata Community Management Large Business

2. Detail the strategies you have employed to achieve growth of your business over the last 12 months in both lots/schemes and income. Word count: maximum 400 **(20)**
3. Explain how you contribute to the training of your staff and the relevance of CPD in your business. Word count: maximum 400 **(15)**
4. Describe the innovations your business has devised and implemented over the last 12 months Word count: maximum 400 **(15)**

HWL Ebsworth Lawyers Strata Community Management Large Business

5. Explain how you measure your success over the last 12 months in terms of client satisfaction.

Word count: maximum 400 **(10)**

6. Provide two references from Strata Community clients (maximum one page per reference) attesting to your service excellence over the last 12 months. Supplier clients are excluded from providing references. References are to include referee contact details and signature. If reference is an email, a copy of the email must include the date received, the email which it was sent from, and a digital sign-off. **(10)**

Please attach references titled as follows: Q4 – Reference 1 & Q4 – Reference 2. References are to be emailed with this form when submitting.

7. Describe how you encourage ethical behaviour within your business.

Word count: maximum 400 **(10)**

Applicant declaration: *I confirm that by submitting this application all information provided is true to my knowledge, accurate and correct*

Please email this form and your references to admin.vic@strata.community by
5:00pm AEST Friday, 2 October 2020